

Celebratory Tale

# Kingfisher Independent Funeral Services



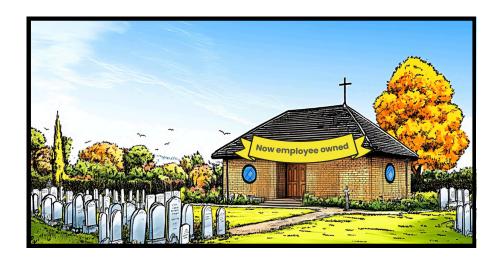
Andrew was proud of his business with a strong community focus. Would transitioning to EO change the culture?



Andrew discussed his retirement plans with his IFA, John, who suggested looking into Employee Ownership.



John introduced Andrew to Go EO to help with the paperwork and legalities involved in transitioning to an EOT.



With the help of Go EO, the transition happened in just a few months.



Even though Andrew would still be around, the rest of the team understood they were to play a more active role.



Senior team member Phil became Director and stepped up to take more responsibility.



Now, two out of three of them must sign for financial transactions.



The wider team were also more engaged and took an active interest in the business.



The team were more empowered. They took the decision to close at 4 pm on Fridays.



The icing on the cake for the EOT's first anniversary was the news this had been one of the most profitable years ever.



Andrew was delighted to see the business he'd established stay true to its values and build its reputation.

## Why Andrew chose Employee Ownership

"Employee Ownership seemed the most fitting option. It respected the hard work long serving members of staff put into the business over many years. It allowed me to be involved in the business in a guiding capacity, if required."

## How did **Go EO** support the transition?



Established business valuation and payment plan



Gained HMRC clearance



Helped their accountant understand book entries



#### **Employee Ownership made easy**



EOT sales from £6,990+VAT



Complete sale in 2 months



Our Founder made this journey

### Write your own EO tale



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